April 23, 2009

Dear Valued Supplier:

The enclosed Remington Arms Company Vendor Guidelines for Packaging, Labeling, and Shipping are effective January 1, 2004. Prior copies of this guide should be discarded.

Compliance with these Guidelines will facilitate invoice payment and help you avoid chargebacks and deductions on invoice payment.

These guidelines are standard procedures and are practiced throughout the industry. We feel that these guidelines are vital in our efforts to improve customer service, reduce supply chain costs, speed goods through our Distribution Center and ultimately, enable faster payment of your invoices.

These guidelines supercede and cancel all previous packaging, labeling, and shipping instructions. Please call your Remington agent if you have any questions.

Thank you,

Remington Arms Company, Inc.
Remington Arms Company Vendor Guidelines
Effective January 1, 2004
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Remington Arms Company Vendor Guidelines

I. Packaging Guidelines

A. Carton Specifications

- Package the product in the type and size of packaging agreed upon by the vendor and the Remington buyer. Normally, we specify that all cases be top opening RSC (Regular Slotted Containers).
- Pack only in standard carton quantities specified by the buyer for each Remington stock number.
- Generally, a minimum of 150 pound burst strength and 32 ECT (Edge Crush Test) corrugated packaging is required. Using lower wall strength packaging will require written approval of the Remington buyer.
- Cartons must be sealed in accordance with carton closure specified in Sections 7 and 8 of Rule 41 of the National Motor Freight Classification.
- Cartons will be sealed with gummed, reinforced non-asphaltic Kraft tape and will comply with NMFC specifications. Staple may be used on the carton bottom closure only. Metal bands and glued flaps should be avoided.
- Plastic inner bags must be sealed to retain product
- Packed carton weight must not exceed 50 pounds

B. Inner Packs / Bags / Boxes

- Remington intends to purchase Master Packs whenever possible. Inner pack cartons, when used, must be strong enough (150 pound burst strength) to ship via commercial trucking or small package service.
- Inner pack cartons must be marked or labeled with the following information: Remington Arms Co., a Remington stock number, and the quantity per carton. Appropriate bar codes are required (See Label Requirements in Section II)
- Inner pack carton quantities must be the same as the carton quantity of the Remington selling unit. Your Remington buyer will provide proper carton quantities.

C. Standard Carton Quantities

- Master pack and Inner pack quantities must be standardized. Multiple package configuration of the same stock number complicates our receiving process with its associated potential for invoice disputes. Contact your Remington buyer for standard or uniform carton contents.
Remington Arms Company Vendor Guidelines

II. Carton Labeling Guidelines

A. Product Information

- Each shipping carton must have the following either pre-printed on the carton or clearly printed on a stick-on label:
  1. Remington Stock Number
  2. Description of Item
  3. Quantity in carton
- If inner packs are also used as shipping cartons, the product label information above is required on each inner pack carton.

B. UPC Version A Bar Codes and Interleaved 2 of 5 Bar Code (SCC-14)

- A UPC Version A Bar Code with human readable number must be printed on the label of each selling unit within the carton.
- A carton level interleaved 2 of 5 Bar Code (also called SCC-14 Bar Code) is required on the outer pack carton. We suggest that at the carton level, you simply add a “10” in front of the UPC Bar Code, resulting in a 14 digit bar code. Questions concerning bar codes should be directed to your Remington buyer or the Uniform Code Council (UCC) at WWW.UC-COUNCIL.ORG. Placement of the Interleaved 2 of 5 Bar Code is determined by UCC Standards, and is to be located on the bottom right corner of the largest panel of the shipping carton; specifically, 1.25 inches from the right hand corner and .75 inches from the bottom edge of the carton.
- Suppliers may elect to combine the product label previously described and the SCC-14 label. (See next page for optional labels.)
- If more than one level of pack is used, each level or pack must have a different SCC-14 Bar Code. Levels or packs are indicated by a different number placed in front of the UPC Code, (e.g., 10xxxxxxxxxxx, 30xxxxxxxxxxx, etc.) In each level or pack, the final digit, or check digit on the SCC-14 Bar Code will be different. This is because the check digit is a calculated result of a formula based on the other 13 digits in the SCC-14 Bar Code.
- The minimum size on the SCC-14 Bar Code is ¾” high and 3” long unless otherwise specified by the Remington buyer.
Remington Arms Company Vendor Guidelines

Option 1

Remington Stock No.
Description
Carton Quantity

SCC-14 Bar Code

Option 2

Remington Stock No.
Description
Carton Quantity

0 00 12345 67890 5
Remington Arms Company Vendor Guidelines

III. Packing Slip Guidelines

A. Purchase Order Identification

• Packing slips are required for each shipment to our warehouse. The last pallet of product loaded on a trailer should have affixed a highly visible packing slip envelope.

B. Packing Slip Contents

• The packing slip must contain the following information:

1. Your company name and address
2. Date of shipment
3. Remington Purchase Order Number
4. Stock number, description of item and quantity

• Multiple purchase orders on a shipment may be combined on one packing slip provided that you clearly list the stock number and carton count of each item by individual purchase order.
IV. Hazardous Materials Guidelines

A. **Department of Transportation Required Marking & Labeling**

   - Product designated by the U.S. Department of Transportation as Hazardous Materials must be packaged, labeled, and shipped in accordance with the standards listed in the Code of Federal Regulations, Title 49 Transportation, Part 1 (00 to 199).
   - Vendors are responsible for proper identification and compliance with the Code of Federal Regulations to ensure safety in transit.

B. **Material Safety Data Sheets (MSDS)**

   - By Federal law, you must provide Remington Arms Company with a Material Safety Data Sheet (MSDS) for each material designated hazardous by federal regulations.
   - The Material Safety Data Sheet (MSDS) provided to the Remington buyer must clearly indicate the Remington Stock Number in the top margin of each sheet provided. The Stock Number may be typed or legibly hand written.
Remington Arms Company Vendor Guidelines

V. Palletizing

A. Placarding A Pallet

• Each pallet should be clearly marked with a placard or label placed on the pallet indicating the Remington Purchase Order Number.
• Mixing Purchase Orders on a single pallet is discouraged. If you must palletize in this manner, place a layer of cardboard, or other separation medium between the purchase orders and place a single placard or label on the pallet. The placard must clearly state “MIXED PALLET” and indicate by purchase order the stock number and carton count.

B. Pallet Specifications

• Unless otherwise instructed by your Remington buyer, use a standard 40 inch by 48 inch hardwood pallet. Pallet stack must not exceed 58 inches in total height (including height of pallet itself).

C. Stretch-wrapping

• All pallets of product will be stretch-wrapped with at least 4 layers of wrap to properly secure the shipment in-transit. The stretch-wrap should also overlap the four (4) corners of the pallet to insure better load stability.

D. Pallet Stacking

• For each purchase order, the vendor will insure that like SKU’s are grouped on a pallet. Cardboard sheets or other separation media should be used to separate layers of identical SKU’s on a pallet.
• For multiple pallet shipments involving one (1) purchase order and multiple SKU’s, segregate and consolidate the same SKU’s on as few pallets as possible; avoid scattering a SKU over several pallets to facilitate the receiving process.
Remington Arms Company Vendor Guidelines

VI. Freight Guidelines

Remington Arms Co. Shipment Routing Guide
Revised April 23, 2009

Inbound: Ozburn-Hessey Logistics Warehouse, Memphis, TN

Application:

- Total shipment weight less than 150 lbs.
- Total shipment weight greater than 150 lbs but less than 19,900 lbs. OR 20 lineal feet, not more than 8 pallets
- Total shipment weight greater than 19,900 lbs.

Total shipment weight less than 150#

- Route all inbound shipments 150 lbs. or less UPS.

Total shipment weight greater than 150#, but less than 19,900#

***See next page for LTL Matrix***

Total shipment weight greater than 19,900# but less than 46,000#

Remington Arms Co. preferred Truckload Carrier List:

- Ozark Motor Lines  800-264-4100
- Swift Transportation  901-344-4007

Truckload carrier selection can be based on carrier equipment availability and rates.
Total shipment weight greater than 150# but less than 19,900#:

Not more than 8 pallets

For shipments to: Ozburn-Hessey Logistics, Memphis, TN

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Key:
SEFL=Southeastern Freight Lines
ODFL=Old Dominion Freight Lines
AFFH=American Fast Freight

Note: Please make sure that all vendors/customers send inbound freight prepaid, third party billing to: Remington Arms c/o Continental Traffic Systems
5100 Poplar Avenue, 15th Floor
Memphis, TN 38137